



MINI DESAI

Chief Financial Officer

Manisha (Mini) Desai is responsible for finance, accounting, and treasury and most recently held the position of VP, Finance and Strategy at Aurora Flight Sciences.

She has focused on finance and strategy for the company's long-term growth and played an instrumental role in strategic planning, fundraising, evaluating strategic initiatives and overall financial leadership.

Desai joined Aurora in 2015 from United Technologies Aerospace Systems (UTAS) where she was Director of Strategy. Prior to that role she held numerous positions at both UTAS and Pratt & Whitney including roles in finance, M&A, marketing, operations and account management. Her contributions included restructuring a finance team supporting an after-market services business, war gaming a new product that would disrupt the aero engine business model, a large make-to-buy outsourcing initiative for electronic assemblies and various M&A activity --acquisitions, divestitures and joint ventures.

Desai started her career in the Silicon Valley working for Oracle Corporation and Siebel Systems focused on databases and customer relationship management (CRM) software. Her experiences in consulting and customer service gave her the opportunity to roll-out new technologies and exposure to early version of the software-as-a-service business model.

She holds a B.S. in Math from MIT and an MBA from Harvard Business School.